# **FINANCIAL STATEMENTS**

For the years ended September 30, 2023 and 2022



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Federal Financial Assistance Programs Supplemental Information Issued Under Separate Cover



### **INDEPENDENT AUDITOR'S REPORT**

June 28, 2024

To the Board of Directors West Michigan Partnership for Children Grand Rapids, Michigan

### **Opinion**

We have audited the accompanying financial statements of West Michigan Partnership for Children (a non-profit organization), which comprise the statements of financial position as of September 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of West Michigan Partnership for Children as of September 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Governmental Auditing Standards* issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of West Michigan Partnership for Children and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about West Michigan Partnership for Children's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of West Michigan Partnership for Children's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about West Michigan Partnership for Children's ability to continue as a going
  concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters, that we identified during the audit.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have issued our report dated June 28, 2024, on our consideration of West Michigan Partnership for Children's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of West Michigan Partnership for Children's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Governmental Auditing Standards* in considering West Michigan Partnership for Children's internal control over financial reporting and compliance.

Certified Public Accountants Grand Rapids, Michigan

# **FINANCIAL STATEMENTS**

September 30, 2023 and 2022

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		2023		2022
Assets				
Cash and cash equivalents	\$	2,340,376	\$	21,267,929
Restricted cash and cash equivalents				
for risk reserve		1,500,000		1,500,000
Restricted cash and cash equivalents				
for reinvestment pool		1,500,000		1,500,000
Grants receivable		39,941		62,812
Prepaid expenses		141,064		55,974
Advance payment grants		8,814,650		-
Total Assets	\$	14,336,031	\$	24,386,715
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable	\$	781,026	\$	1,125,949
Accrued liabilities:				
Accrued compensation		107,310		47,113
Foster care services		102,797		129,901
Other		28,685		181,100
Short term debt - MDHHS capitated allocation overpayment		-		2,508,209
Short term debt - MDHHS capitated allocation surplus		-		10,408,065
Total Liabilities		1,019,818		14,400,337
Net Assets				
Without donor restrictions		10,316,213		6,986,378
With donor restrictions		3,000,000		3,000,000
Total Net Assets		13,316,213		9,986,378
Total Liabilities and Net Assets	Ś	14,336,031	\$	24,386,715
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	Without Donor Restrictions	With Donor Restriction	Total
Grant Revenue and Other			
Grant revenue - capitated allocation payments	\$ 27,400,985	\$ -	\$ 27,400,985
Grant revenue - administration fees	2,246,446	-	2,246,446
Grant revenue - other	440,608	-	440,608
Interest income	1,033,026	-	1,033,026
Total Grant Revenue and Other	31,121,065	-	31,121,065
Expenses			
Program services:			
Child welfare programs	26,855,780	-	26,855,780
Supporting services:			
General and administrative	935,450	-	935,450
Total Expenses	27,791,230	-	27,791,230
Change in Net Assets	3,329,835	-	3,329,835
Net Assets, beginning of year	6,986,378	3,000,000	9,986,378
Net Assets, end of year	\$ 10,316,213	\$ 3,000,000	\$ 13,316,213

	 thout Donor estrictions	 ith Donor estriction	Total
Grant Revenue and Other Grant Revenue - capitated allocation payments Grant Revenue - administration fees Grant Revenue - other Interest income Contributions Other	\$ 24,201,461 2,048,278 568,050 71,893 291 208	\$ - - - - -	\$ 24,201,461 2,048,278 568,050 71,893 291 208
Total Grant Revenue and Other	26,890,181	-	26,890,181
Expenses Program services: Child welfare programs Supporting services:	27,230,555	-	27,230,555
General and administrative	 1,229,310	-	1,229,310
Total Expenses	28,459,865	-	28,459,865
Change in Net Assets	(1,569,684)	-	(1,569,684)
Net Assets, beginning of year	8,556,062	3,000,000	11,556,062
Net Assets, end of year	\$ 6,986,378	\$ 3,000,000	\$ 9,986,378

	Prog	gram Services	Sup	porting Services		
	-	nild Welfare Programs	1	Management and General		Total
Salary and wages	\$	1,329,198	Ś	442,441	\$	1,771,639
Payroll taxes	•	111,960	•	37,267	•	149,227
Employee benefits		322,957		107,500		430,457
Total Salaries and Related Expenses		1,764,115		587,208		2,351,323
Placement agency foster care payments		9,322,067		-		9,322,067
Foster parent maintenance rate		2,358,006		-		2,358,006
Residential services		5,811,742		-		5,811,742
Treatment and enhanced foster care		4,060,825		-		4,060,825
Adoption		1,066,265		-		1,066,265
Family reunification		559,337		-		559,337
Supportive visitation		134,501		-		134,501
Independent living payments		649,248		-		649,248
Counseling services		45,868		-		45,868
Drug screens		83,745		-		83,745
Parent education		50,734		-		50,734
Case worker training		81,563		-		81,563
Specific case services		506,613		-		506,613
Foster parent recruitment		31,756		-		31,756
Other contracted foster care services		3,235		-		3,235
Occupancy		1,896		631		2,527
Professional services		134,491		148,800		283,291
Telephone and technology		139,220		46,341		185,561
Marketing		5,606		1,402		7,008
Professional development and travel		44,947		14,961		59,908
Other operating expenses		-		136,107		136,107
Total Expenses	\$	26,855,780	\$	935,450	\$	27,791,230

# **STATEMENTS OF FUNCTIONAL EXPENSES (Continued)**

# **WEST MICHIGAN PARTNERSHIP FOR CHILDREN**

	Prog	gram Services	Supp	oorting Services		
		nild Welfare Programs		Management and General		Total
Salary and wages	Ś	1,047,272	\$	348,598	\$	1,395,870
Payroll taxes	•	79,321	•	26,403	•	105,724
Employee benefits		163,040		54,270		217,310
<b>Total Salaries and Related Expenses</b>		1,289,633		429,271		1,718,904
Placement agency foster care payments		10,442,240		-		10,442,240
Foster parent maintenance rate		2,426,101		-		2,426,101
Residential services		5,929,084		-		5,929,084
Treatment and enhanced foster care		3,768,064		-		3,768,064
Adoption		1,106,921		-		1,106,921
Family reunification		505,055		-		505,055
Supportive visitation		199,687		-		199,687
Independent living payments		557,685		-		557,685
Counseling services		102,502		-		102,502
Drug screens		109,095		-		109,095
Parent education		27,451		-		27,451
Case worker training		21,453		-		21,453
Specific case services		506,608		-		506,608
Foster parent recruitment		32,000		-		32,000
Other contracted foster care services		1,769		-		1,769
Occupancy		1,939		645		2,584
Professional services		73,072		257,999		331,071
Telephone and technology		113,913		37,918		151,831
Marketing		3,840		960		4,800
Professional development and travel		12,443		4,142		16,585
Workforce development		-		373,582		373,582
Other operating expenses		-		124,793		124,793
Total Expenses	\$	27,230,555	\$	1,229,310	\$	28,459,865

For the years ended September 30, 2023 and 2022

	2023			2022		
Change in Net Assets	\$	3,329,835	\$	(1,569,684)		
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by (Used for) Operating Activities:						
Changes in operating assets and liabilities:						
Grants receivable		22,871		51,436		
Prepaid expenses		(85,090)		(14,552)		
Advance payment grants		(8,814,650)		(1.1,002)		
Accounts payable		(344,923)		66,243		
Accrued liabilities		(119,322)		250,104		
Net Cash Provided by (Used for) Operating Activities		(6,011,279)		(1,216,453)		
Net Cash Provided by (Used for) Financing Activities:						
MDHHS capitated allocation overpayment		(2,508,209)		2,508,209		
MDHHS capitated allocation surplus		(10,408,065)		10,408,065		
Net Cash Provided by (Used for) Financing Activities		(12,916,274)		12,916,274		
Net Increase (Decrease) in Cash and Cash Equivalents		(18,927,553)		11,699,821		
Beginning Cash and Cash Equivalents and Restricted Cash and Cash Equivalents		24,267,929		12,568,108		
Ending Cash and Cash Equivalents and Restricted Cash and Cash Equivalents	\$	5,340,376	\$	24,267,929		
Supplemental Cash Flow Information						
Cash and cash equivalents	Ś	2,340,376	Ś	21,267,929		
Restricted cash and cash equivalents for risk reserve	•	1,500,000	,	1,500,000		
Restricted cash and cash equivalents for reinvestment pool		1,500,000		1,500,000		
Total Cash and Cash Equivalents and						
Restricted Cash and Cash Equivalents	\$	5,340,376	\$	24,267,929		

September 30, 2023 and 2022

### Note A – Nature of Activities and Summary of Significant Accounting Policies

### **Nature of Activities**

The accompanying financial statements present the financial position, results of operations, and cash flows of West Michigan Partnership for Children ("WMPC"). WMPC was incorporated in Michigan as a not-for-profit corporation in 2016 to carry out a performance-based foster care service delivery model in Michigan with the goal of improving outcomes for children. WMPC believes there is a better way to support children and families in West Michigan.

On October 1, 2017 WMPC began facilitating foster care for children and families in Kent County, Michigan, in partnership with Bethany Christian Services, Catholic Charities West Michigan, D.A. Blodgett - St. John's, Samaritas, and Wellspring Lutheran Services, through a contract with the Michigan Department of Health and Human Services (MDHHS).

WMPC and its partners value keeping families together. WMPC aims to safely reunify more children with their families and more quickly by working alongside families to help them address the situations that led to their child's removal. WMPC prioritizes keeping children with their families and relatives and seeks adoptive homes only when returning children to their families is not possible. Foster parents are important partners in this process.

### **Basis of Accounting**

The accompanying financial statements are presented using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

### **Use of Estimates**

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

### **Net Assets**

WMPC reports information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions – net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of WMPC's management and the board of directors.

September 30, 2023 and 2022

### Note A - Nature of Activities and Summary of Significant Accounting Policies (Continued)

### **Net Assets (Continued)**

Net assets with donor restrictions – net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by the actions of WMPC or by the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

### **Cash and Cash Equivalents**

Cash and cash equivalents consist of demand deposits in banks, institutional money market funds, and cash on hand. For purposes of the statement of cash flows, WMPC considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents, except that such assets held in endowment are generally classified as noncurrent. WMPC maintains cash balances in checking and savings accounts. The checking and savings accounts are insured by the Federal Deposit Insurance Corporation up to \$250,000 per financial institution. From time to time during the year, WMPC may have cash in a bank checking or savings account in excess of the federally insured limit.

### **Restricted Cash and Cash Equivalents**

The restricted cash and cash equivalents consist of the MDHHS capitated allocation risk reserve and reinvestment pool. The MDHHS contract required WMPC to maintain a balance of \$1,500,000 in each, totaling \$3,000,000 for the years ended September 30, 2023 and 2022. See Note F for additional information regarding the MDHHS surplus recognized as short-term debt as of September 30, 2022.

### **Grants Receivable**

Grants receivable consist primarily of amounts billed by WMPC to the State of Michigan but not collected as of the date of the financial statements. Grants receivable are stated at the amount management expects to collect from the outstanding balance. Management has determined, based on payments received after the date of the financial statements, that all amounts are fully collectible and no allowance for doubtful accounts is necessary.

### **Advanced Payment Grants**

Advanced payment grants consist primarily of Workforce Stabilization grants and risk reserve funds passed through to the Organization's partner agencies in the amount of \$1,500,000 and \$5,549,650, respectively. The risk reserves are for the purpose of paying future operating expenses of the partner agencies, in the event that cost of care exceeds revenue in a given year and are not to be used without explicit WMPC approval. The Workforce Stabilization grants were provided to the partner agencies for the purpose of supporting efforts to improve care of youth through reduced turnover of staff.

September 30, 2023 and 2022

### Note A - Nature of Activities and Summary of Significant Accounting Policies (Continued)

### **Property and Equipment**

Property and equipment are stated at cost, or in the case of donated property, at estimated fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets, which range from 3 to 39 years. WMPC follows a capitalization policy of \$5,000 in determining assets to be depreciated. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed.

### **Revenue Recognition**

WMPC is primarily funded under a global capitated allocation model through its contract with the Michigan Department of Health and Human Services (MDHHS). For foster care programming, the capitated payment amount is based on historical averages of the number of children served in Kent County and the associated average cost of foster care services per youth. WMPC is also allocated a pre-determined amount annually for administrative operations, and oversight of partner agencies. Both the capitated and administrative allocations are determined annually by MDHHS, with one-fourth of the total being paid to WMPC at the first of each quarter. Any unspent funds are to be retained by WMPC over the course of its contract for the creation of a risk pool addressing the high needs of specific children over time and developing new programs servicing the needs of foster children in WMPC's care. For the year ended September 30, 2023, the total capitated and administrative allocations were \$27,400,985 and \$2,194,000, respectively. For the year ended September 30, 2022, the total capitated and administrative allocations were \$24,201,461 and \$2,000,000, respectively.

### **Income Taxes**

WMPC is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, WMPC qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

WMPC evaluates tax positions taken on its federal Exempt Organization Business Income Tax Returns in accordance with accounting principles generally accepted in the United States of America, which require that tax positions taken be more-likely-than-not to be sustained. Management believes that WMPC has no significant unrecognized tax benefits under that criteria. Penalties and interest, if any, assessed by income taxing authorities are included in operating expenses. WMPC'S federal Exempt Organization Business Income Tax Returns are generally subject to examination by taxing authorities for three years after they were filed.

### **Subsequent Events**

Management evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through June 28, 2024 which is the date the financial statements were available to be issued.

September 30, 2023 and 2022

### Note A - Nature of Activities and Summary of Significant Accounting Policies (Continued)

### **Functional Expense Allocation**

Directly identifiable expenses are charged to programs and supporting services. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of WMPC. Expenses qualifying for federal funding reimbursement related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies conducted by the State of Michigan.

Remaining management and general expenses were allocated using the following methods: 1) salaries and related personnel expenses were allocated based on management's analysis of time utilization for each WMPC position, 2) occupancy, telephone/utilities, technology, professional development, and travel expenses were allocated equally to each team member and then distributed based on management's time utilization analysis for time spent between program activities and administration, 3) professional services were either allocated wholly to administrative activities or based on time utilization, 4) marketing expenses were allocated based on time spent between programs and administration, and 5) other operating expenses wholly allocated as administrative activities.

The costs of providing various programs and other activities have been summarized on a functional basis in the Statements of Activities and in the Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. WMPC did not conduct any fundraising activities in 2023 or 2022 and therefore had no expenses for that function.

### **Concentrations**

Substantially all of the grants receivable at September 30, 2023 and 2022 are due from the State of Michigan. In addition, substantially all of the grant revenue received during the years then ended was provided by the State of Michigan. A loss of this revenue could adversely affect WMPC's operations.

### **New Accounting Pronouncement**

The Organization adopted Accounting Standards Update (ASU) No. 2016-02: Leases (Topic 842), as amended. This guidance is intended to improve financial reporting of lease transactions by requiring organizations that lease assets to recognize assets and liabilities for the rights and obligations created by leases that extend more than twelve months. Key provisions in this guidance include additional disclosures regarding the amount, timing, and uncertainty of cash flows arising from leases. The Organization did not have leases as of October 1, 2022 and therefore were not required to recognize a right-to-use lease asset or lease liability upon implementation.

September 30, 2023 and 2022

### Note A - Nature of Activities and Summary of Significant Accounting Policies (Continued)

### Note B - Liquidity and Availability

WMPC regularly monitors liquidity required to meet its operating needs, while also striving to maximize the investment of its available funds. The Organization's sources of liquidity at its disposal include cash, cash equivalents, and grants receivable. For purposes of analyzing resources available to meet general expenditures over a 12-month period, WMPC considers all expenditures related to its ongoing programmatic activities, as well as the conduct of services undertaken to support those activities, to be general expenditures. As of September 30, 2023 and 2022, the following financial assets could readily be made available within one year to meet general expenditures:

Financial assets:	2023		
Cash and cash equivalents Restricted cash and cash equivalents Grants receivable	\$	2,340,376 3,000,000 39,941	\$ 21,267,929 3,000,000 62,812
Total financial assets		5,380,317	24,330,741
Less amounts not available to be used within one year: Restricted cash and cash equivalents		3,000,000	3,000,000
Financial assets available to meet general expenditures over the next twelve months	\$	2,380,317	\$ 21,330,741

### Note C - Retirement Plan

WMPC offers a Section 403(b) plan and made automatic employer contributions of 4% on gross compensation to each eligible team member through August 4, 2023, at which point employer contributions were increased to 7%. Eligible team members are permitted to contribute up to \$22,500 of their gross compensation annually; team members over 50 years of age may contribute an additional \$7,500 for a maximum of \$30,000. Employer contributions, made with each bi-weekly payroll, totaled \$183,290 and 59,698 for the years ended September 30, 2023 and 2022.

### Note D - Line of Credit

WMPC has an unsecured \$1,500,000 line of credit with Mercantile Bank which expired on December 15, 2022 and was subsequently renewed. The variable interest calculated on the unpaid balance will be no less than 4.25% per annum or more than the maximum rate allowed by applicable law. There were no outstanding borrowings on the line of credit as of September 30, 2023 and September 30, 2022, respectively.

September 30, 2023 and 2022

### Note E - Operating Leases

Previously, WMPC rented office equipment on a monthly basis. The original 60-month lease commenced on August 10, 2017 and extended through August 2022. The required monthly payment during 2022 was \$763, plus overage charges as applicable. Office equipment rent expense was \$9,567 for the year ended September 30, 2022. As of October 1, 2022, the Organization terminated the lease. The Organization did not have lease agreements for the year ended September 30, 2023.

### Note F - Short Term Debt & Contingencies

For the year ended September 30, 2022, MDHHS determined that the FY22 capitated allocation was overpaid by \$2,508,209. The overpayment did not require interest payments and was due in full on November 7, 2022; the amount was repaid in full to MDHHS.

For the years ended September 30, 2023 and September 30, 2022, the MDHHS contract stipulated that any surplus dollars at year end exceeding a \$1.5 million risk reserve and \$1.5 million investment pool, must be returned to MDHHS, unless they are obligated into approved programming through a spending plan. At September 30, 2022, WMPC recognized \$10.4 million of surplus funds as short-term debt on their Statement of Financial Position, on September 29, 2023 WMPC and MDHHS came to a resolution and \$8,325,996 of these funds were returned with the remainder recognized as capitated allocation revenue for the year ended September 30, 2023.